

EPIC for Taiwan Companies: Assistance Services

EPIC Assistance Services (EAS)

1. Location and State Selection Decision Enablement

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| <ul style="list-style-type: none"> ➤ Assessment Based on Tariff Capex & Opex Costs and Non-Tariff Costs - <u>Overall ROI</u> ➤ Incentives & Legal Advice in Land Procurement. | <ul style="list-style-type: none"> ➤ Overall <u>Ease of Doing Business</u> Assessment. ➤ Industry Ecosystem - Infrastructure, Availability of required land and facilities | <ul style="list-style-type: none"> ➤ Logistics and Connectivity: Proximity to ports, SCM, Logistics and Warehousing Cost ➤ Talent Availability ➤ Site Visits Enablement |
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2. Managing Optimum Location Incentives

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| <ul style="list-style-type: none"> ➤ Central Govt Incentives - PLI, SPECS & State Govt Incentives and Subsidies. ➤ Non-Tariff Supports | <ul style="list-style-type: none"> ➤ Evaluating Common Facilities for Employees, Product Prototyping and Certification etc | <ul style="list-style-type: none"> ➤ Liasioning with State /Central Government |
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3. Soft landing: Avoiding Side Stepping Landmines

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| <ul style="list-style-type: none"> ➤ Last Mile Delivery and Handholding ➤ On-site Assistance and Local Expertise and Knowledge to businesses. | <ul style="list-style-type: none"> ➤ Minimizing Premature Investing costs: Enablement of Optimum time frame: For <u>Operation commencement from LOI</u> ➤ Cross Culture Management | <ul style="list-style-type: none"> ➤ Key Talent Sourcing to address initial requirements ➤ Available tax incentives ➤ General Counsel: Legal Advice on Multiple Domains ➤ Helping in setting up Representative Office |
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4. JV Partnership Engagement

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| <ul style="list-style-type: none"> ➤ Nature of suitable <u>Engagement Model</u> - | <ul style="list-style-type: none"> ➤ Find and engage reputable local | <ul style="list-style-type: none"> ➤ Shortlisting for Evaluation and Selection |
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Piggybacking, Greenfield investments, Exporting, Outsourcing, Licensing, Joint Venture, Technology JV, Merger, Acquisition.	Business/ Technical partners to suitably match Requirements ➤ Longlisting & Target Screening	➤ Partner Meeting Facilitation ➤ Basic Due Diligence
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5. Project Management Services.

➤ Research on feasibility, Location Comparison and Project Blueprint	➤ Facilitating Client team to visit for factfinding and taking a decision	➤ Actual Setup (Project Management Consulting Services)
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6. Connecting to Other Local Professional for additional Requirements: Reliable and Efficient

